

Module 1 - Financing the

Green Transition

For Youth Organisations

Module 1: Financing the Green Transition for Youth Organisations

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A guide for youth organization to have sustainable financial resources to drive action in the green transition

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Learning Objectives

What are you going to learn here?

- Overcome your assumptions regarding fundraising. For example, fundraising is too hard and youth can't fundraise.
 - Not True! Fundraising can be highly rewarding and fun for young people.
- Look at what other organizations have done.
- Explore funding strategies: how to match a funding source to your mission.

Introduction

Welcome to Module 1

This module is designed to equip youth-serving organizations with the knowledge and tools needed to secure sustainable financial resources that drive impactful action in the green transition.

The content of this module is based on the results of an European wide survey conducted by the partners of the project "Youth-fit-for-55", which gathered responses from 46 diverse youth organizations. The study results highlight significant financial challenges faced by youth-serving organizations.

The findings underscore the urgent need for **financial stability strategies**, **capacity-building initiatives**, and partnerships to enable youth organizations **to overcome barriers and achieve their sustainability objectives**.

Financial Challenges Uncovered:

Insights From Our Research

Funding challenges emerged as a significant concern, with 37.1% of respondents highlighting **limited opportunities**.





Additional Barriers Were Identified



Let's look at the detail behind the answers. We asked respondents, how would you rate the financial stability of your organisation?

Financial Stability



What are the main challenges your organisation faces in terms of financial sustainability? (Select up to 3)

Financial Stability Challenges



Financial Challenges Uncovered:

Insights From Our Research

But it's not all **bad news**.

Despite these obstacles, 38% of respondents described their financial stability as stable, and another 38% considered it moderate. However, only 6% rated their financial position as strong.

These findings reveal that many organizations are holding steady, even in challenging circumstances.

But it is very clear, there is a need to focus on building more sustainable funding strategies to ensure long-term resilience. It is interesting to see what respondents perceived as the main barriers hindering their organisation's contribution to sustainability goals. Again funding opportunities is the main issue.

Main Barriers



Funding

When it comes to funding of the youth-serving organisations surveyed, European contributions made up the largest share at 26%, followed by subventions (13.5%) and donations or sponsorships (9.6%). However, other sources like grants, national funding, and membership fees played a much smaller role, indicating room for **improvement in diversifying revenue** streams.

To strengthen their sustainability, organizations highlighted several key needs

- **01** Topping the list was stable funding (20%), followed by targeted grants (18%), and better human resources (16%).
- **02** Additionally, many saw value in opportunities for training workshops (14%) and building stronger networks (14%), emphasizing a holistic approach to achieving

We asked respondents, what specific areas of expertise or skills would they like to develop within their organisation?

Crucial Areas for Development

36.7% **Fundraising and Grant Writing Digital Marketing and** 31.6% 26.5% 22.4% 17.3% 11.2% **YOUTH FOR FIT** 1%

Social Media Management Data Analysis and Research Project Management Volunteer Management and Engagement **Diversity**, Equity, and Inclusion (DEI **None/Not Specified:**

Importance of Financial Sustainability

Achieving financial sustainability goes beyond just covering costs—it's about enabling us to bring our vision to life and create meaningful, lasting change. With a solid financial foundation, we can focus on driving real impact, not just staying afloat.

Young people are the drivers of change, and youth organizations are the platforms that amplify their voices. With reliable funding, we can implement solutions that make a tangible difference in the green transition, from local climate initiatives to supporting green entrepreneurship.

Consistent funding does more than just help us plan ahead or scale projects. It gives us the freedom to explore new ideas, respond to emerging needs, and tackle the challenges young people face today.



Importance of Financial Sustainability

It also shows donors, sponsors, and the youth we serve that we're **committed for the long term**.

And let's not forget: this stability helps us **invest in the people who make our work possible**. Fair wages, ongoing training, and volunteer development all play a huge role in attracting and keeping the passionate individuals who drive our mission.]

With financial health, we're not just creating change for the moment; we're building the future.



Youth Fit for 55: "2 Cents on Internal

Processes for Financial Sustainability"

Based on the experience of the Youth Fit for 55 project partners, there are a few internal processes that really stand out when it comes to achieving financial sustainability. Here are our **"2 cents"** for boosting your organization's financial sustainability. These simple processes have made a huge difference for us, and we believe they can work for others too.

- **01 Make a Realistic Budget:** Make sure your budget reflects your goals, so you can keep track of income and expenses. A clear plan helps keep everything running smoothly.
- **02 Diversify Your Funding**: Don't rely on just one source of money. Spread it out across grants, crowdfunding, and partnerships to reduce the risks.
- **03** Use Tech to Keep Track: Use apps or financial tools to easily track donations and expenses. It saves time & ensures you don't miss anything important.

Youth Fit for 55: "2 Cents on Internal

Processes for Financial Sustainability"

- **04 Prepare for the unexpected:** set aside an emergency fund to handle those surprise costs. It'll keep your project steady when things come up unexpectedly.
- 05 Team up with others: collaborate with other organizations to share costs and unlock bigger funding opportunities. There's strength in numbers!
- **06 Tell your story:** go beyond the numbers—show donors how your project is truly making a difference. A good story helps people connect with your cause.
- **07 Stay flexible:** regularly check in on your financial strategy and adjust it when something's not working. Flexibility is key to staying on track.
- **08 Build financial literacy across the team:** make sure everyone on your team understands the basics of financial management. It helps everyone stay accountable and make smart decisions.

Fit for 55 Funding Mechanisms

& Packages

When it comes to financing youth-led sustainable initiatives, we wanted to use this module to make you think beyond the usual fundraising campaigns and traditional grants.



The European Union's "Fit for 55" package is a comprehensive set of legislative proposals aimed at reducing net greenhouse gas emissions by at least 55% by 2030. While the package primarily focuses on policy reforms and regulatory measures, it also includes provisions for financial support to facilitate the green transition. There are two key funding streams available for non-profit organisations.

- Social Climate Fund aimed at vulnerable citizens where non-profit organizations may also be eligible for support, especially if they are involved in projects that align with the fund's objectives.
- LIFE Programme offers grants for environmental and climate action projects.

'Fit for 55' Social Climate Fund

Supporting vulnerable groups most affected by the green transition The Social Climate Fund is designed to support vulnerable groups most affected by the transition, including those at risk of energy or mobility poverty. The fund aims to provide financial assistance for measures such as increasing energy efficiency in buildings, promoting building renovations, decarbonising heating and cooling systems, and encouraging the adoption of zeroand low-emission mobility and transport options.

The Social Climate Fund was established to address the social and economic impacts of the green transition, this fund provides financial support for measures and investments aimed at reducing emissions in the road transport and building sectors. While the fund primarily supports national initiatives, non-profit organisations can be involved in implementing projects at the national or local level. Detailed information about the fund is available on the <u>European Commissions Website</u>.

'Fit for 55' Life Program

Funding for the environment and climate action

LIFT Program is the EU's funding instrument for the environment and climate action. It supports projects that contribute to the implementation, updating, and development of EU environmental and climate policy and legislation. Non-profit organizations are eligible to apply for grants under this program. For more information on current calls for proposals and application guidelines, please visit the LIFE Programme's official page.

For comprehensive information on various EU funding opportunities, including those available to non-profit organizations, you can explore the <u>EU Funding & Tenders Portal</u>. Additionally, the <u>EU Social Economy Gateway</u> provides resources and guidance on funding programs relevant to social economy entities, including non-profits.

It's advisable to review the specific eligibility criteria and application procedures for each program to determine the best fit for your organization's objectives.

Alternative Financing Mechanisms

For Youth-led Initiatives

When it comes to financing youth-led sustainable initiatives, we wanted to use this module to make you think beyond the usual fundraising campaigns and traditional grants.

RESONAL DOAN Diversifying funding sources is key to building resilience and ensuring longterm impact, yet it remains one of the biggest challenges as highlighted in our research. Relying on a single stream of funding can leave organizations vulnerable to unexpected changes or gaps in support.

By exploring alternative financing mechanisms—such as social enterprise models, green bonds, or carbon offset programs—youth NGOs can unlock new opportunities for growth, innovation, and sustainability. Diversification isn't just about survival; it's about creating the freedom to focus on what matters most—driving meaningful change.

Green Bonds

Green bonds are a form of debt financing used to fund environmental or climate-related projects.

Youth-led initiatives that have a significant environmental impact, such as large-scale renewable energy projects or climate adaptation strategies, could issue green bonds. While typically used by larger organizations, there's potential for collaboration with local governments or NGOs to help youth initiatives access this type of financing.



Carbon Offset Programs

Youth-led projects that focus on reducing emissions or restoring ecosystems can generate revenue by participating in carbon offset programs

By selling carbon credits, young organizations can monetize their environmental actions (such as reforestation, renewable energy initiatives, or carbon sequestration). Platforms like **Verra** or **Gold Standard** certify carbon credits, providing credibility to such initiatives.



Blockchain and Cryptocurrencies

Blockchain technology and cryptocurrency-based fundraising (such as donations via Ethereum or Bitcoin) are becoming more mainstream for social causes.



Youth-led initiatives can explore partnerships with organizations offering **decentralized finance (DeFi)** platforms or tokens related to climate action. **Tokenization** of carbon credits or green assets can also open up innovative funding avenues, increasing transparency and allowing global supporters to directly invest in environmental projects.

Social Impact Bonds (SIBs)

Have you ever heard of Social **Impact Bonds?**

They are an innovative way to fund projects where private investors step in to support youth-led climate initiatives.

The twist? Investors get their returns only if the project achieves specific, measurable results—like reducing carbon emissions, restoring ecosystems, or improving community resilience to climate change.

It's a win-win: youth organizations get the funding they need to drive impact, and funders can feel confident knowing their money is tied to real, meaningful outcomes. If your project hits its goals, payments come from governments or philanthropists based on milestones you've agreed on upfront. It's a fresh way to finance change while proving that your work delivers results!

Leveraging Technology and

Digital Platforms To Access Funds

01 — Crowdfunding Platforms

You can use crowdfunding platforms like **GoFundMe** or **Kickstarter** to raise funds for specific climate-related projects. By telling compelling stories, highlighting the real impact your project could have, and using social media to get the word out, you can reach a wide network of people who care about the environment and want to help.

There are also platforms like Earth Fund that focus specifically on climate initiatives. These can make it even easier to connect with donors who share your vision and are eager to support green projects that align with their values.



02 – Social Media



Social media can be a powerful tool to boost sustainabilityrelated fundraising campaigns and reach a huge audience. By sharing engaging content—like videos, eye-catching infographics, or personal stories—you can grab the attention of potential donors and organizations that want to support climate projects.

03 — Blockchain and Cryptocurrency

Some innovative platforms leverage blockchain technology to raise funds for projects, often using cryptocurrency donations. Platforms like **ClimateCoin** or **Cool Effect** allow individuals to contribute digital assets towards carbon offset programs or other environmental initiatives, while ensuring transparency and traceability of donations. For youth organizations, embracing blockchain-based tools can be a game-changer, helping to attract tech-savvy donors, increase trust, and access global funding in a secure and innovative way. Don't shy away from exploring these tools—they might be the boost your project needs!



You can utilize digital platforms like **Change.org** to start petitions or organize online campaigns that advocate for action, influencing both policy and funding decisions. Wellorganized digital campaigns can attract the attention of governments, private investors looking to fund projects that align with the green transition goals but not only.



Youth Led Initiatives That Have

Overcome Financial Barriers

Overcoming financial barriers is no small feat, especially for youth-led initiatives.



Limited funding, lack of diversification, and competition for resources often stand in the way, but many youth organizations have found creative ways to break through these challenges.

By thinking outside the box, building strong partnerships, and exploring alternative funding mechanisms, these initiatives prove that financial hurdles don't have to be the end of the road. Instead, they can be opportunities to innovate, grow, and inspire. Let's take a closer look at some youth-led success stories that have tackled financial obstacles and turned their visions into reality

The Movement began with a small group of women planting trees to combat environmental degradation.

As a grassroots initiative led by women, it faced challenges securing funding, as international donors were often hesitant to support locallydriven projects. However, through grassroots fundraising, local community backing, and strategic international partnerships, it grew into a global movement. To date, the organization has planted over 51 million trees and empowered youth to fight deforestation and promote sustainable land use.

How they overcame financial barriers?

- Leveraged **crowdfunding** and local donations.
- Formed partnerships with global environmental organizations, NGOs, and governments for funding and support.
- Focused on volunteer engagement and in-kind donations (e.g., land, tools).

Climate Cardinals (Europe wide)

Climate Cardinals began with a group of passionate young people determined to make climate education accessible by breaking down language barriers.

As a grassroots, volunteer-driven initiative, it faced significant financial challenges, especially given the limited funding available to youth-led organizations. Initially, they struggled to secure the resources needed to expand their efforts, as funding for youth-led environmental initiatives is often minimal.

How they overcame financial barriers?

- Secured a major funding pledge from Google, which provided the financial backing needed to professionalize their operations and expand their reach.
- Formed strategic partnerships with global organizations like UNICEF to gain both financial and logistical support.
- Focused on **volunteer engagement** and leveraging in-kind donations to manage costs and keep operations running smoothly.

Today, Climate Cardinals has translated over two million words of climate education materials and continues to grow, breaking down barriers to climate knowledge on a global scale.

Tips & Tricks

As you identify funding sources, it's a good idea to:

- and understandable explanations about financials of a youth-serving organisation.
- **Overview of financials barriers and self**perceived obstacles do we face when tackling green transition.
- How to create financially sustainable strategies in an effective way, connecting it with common interests and the local context.
- How to deal with different actors/donors, especially when they lack "sensibility" on green transition.
- **Inspiring case studies** from other youth organisations.
- A practical activity to explore and enhance the financial management of your organization.

Sustainable Finance Youth Coalition

The Sustainable Finance Youth Coalition, launched at COP28, aims to promote sustainable finance practices and raise ambition in policies while encouraging collaboration among various stakeholders and advocating for youth participation in decision-making processes.

The coalition will also focus on raising awareness about sustainable finance and advocating for change within the finance industry, providing educational resources and capacity building to young people and finance professionals to help them better understand sustainable finance and how it can be implemented.

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They have produced a White paper that can be consulted <u>here</u>.

Activity - Mapping the financial

01

Health Of Your Organisation

Objective: To help your organization evaluate their financial sustainability and develop actionable strategies to diversify income streams, optimize resources, and ensure long-term stability.

Assess the Organization's Financial Health

- Use a financial sustainability assessment tool (or a tailored questionnaire) to analyze the current state of the organization's income, expenses, and financial planning. Include categories such as funding sources, emergency reserves, financial forecasting, and cost efficiency.
- Facilitate a group discussion to identify common patterns, innovative practices, and areas for improvement.

02 **Analysis and Reflection**

- Break into working groups to examine specific areas, such as funding diversification, budgeting, operational costs, or donor retention.
- Each group suggests innovative solutions to address identified challenges, such as partnerships, social impact bonds, fee-for-service models, or crowdfunding campaigns.
- Use a visual mapping tool (e.g., Canva) to track ideas and their potential impact.

03 **Strategy Development and Goal Setting**

- Each group designs a realistic action plan for their area, including short-term and long-term strategies.
- Plans should focus on:
 - Diversifying funding streams.
 - Setting financial goals (e.g., building a 3-month operational reserve).
 - Streamlining costs without compromising impact.
- Propose ways to track progress, such as quarterly budget reviews or using financial management tools

04 — Team Challenge and Motivation

- Encourage the staff to work towards collective goals, like increasing unrestricted funds or cutting operational inefficiencies by a percentage within a set timeframe.
- Recognize and celebrate progress, such as a team award for the most innovative funding idea or cost-saving solution.

Conclusions

Financial sustainability isn't just about keeping an organization afloat - it's about creating **lasting impact**.

For youth organizations, it's the key to transforming ideas into action, particularly in tackling ambitious global challenges like the green transition.

In an increasingly ambitious and interconnected world, youth organizations must rise to the challenge of becoming both financially resilient and environmentally impactful. Investing in our financial health is investing in the power of youth to lead the green transition and build a sustainable future for all.





You have completed Module 1

Next up:

Module 2 Data-Driven Marketing for the Green Economy

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